

**Subject: Information regarding Campus recruitment drive of Clearpath Technology Pvt. Ltd.**

Dear Students,

With reference to e-mail received from *Clearpath Technology Pvt. Ltd.*, the company shall be conducting campus recruitment drive for MBA and MCA 2014 passing out batch. The related details are as follows:

- **Company URL** : <http://www.clearpathtechnology.com>
- **Company Profile** : Clearpath Technology Pvt. Ltd. is a premier ISO 9001:2008 certified company. Clearpath offers the best kind of Search Engine Optimization, Social Media and Internet Marketing solutions to customers widespread all over the globe. Company owns the brightest resource pool, enriched with technical flair.
- **Date** : 28<sup>th</sup> March 2014
- **Time** : 10:00 AM (Sharp)
- **Venue** : Faculty of Management Studies, GKV, Haridwar.
- **Positions** : Sales Executive (Fresher)
- **Job Location** : New Delhi, Gurgaon, Noida, Mumbai, Bangalore, Ahmedabad, Jaipur, Chennai, Pune
- **Working Day**: 5 day a Week
- **Shift** : Night Shift
- **Salary** : Rs. 10,000 + Incentives
  
- **Job Profile** :
  - ✓ The candidate is required to sell internet marketing solutions
  - ✓ Handling International sales
  - ✓ This is entirely a B2B Process
  - ✓ Candidate is expected to exceed sales targets month on month.
  - ✓ Candidate main core profile requires new businesses, appointment scheduling, building solid pipelines and completing the sale.
  - ✓ Generating new revenues for business.
  - ✓ Candidate should be capable to make a high volume of calls per day
  - ✓ Relationship building.
  - ✓ Hardcore Sales
  - ✓ Organizing and prioritizing daily activity
  - ✓ For all the selected candidates, product/sales training will be provided.
  - ✓ Incentives after the target completion
  
- **Candidate Profile** :
  - ✓ Candidate should have excellent verbal / written communication Skills.
  - ✓ Candidate should have Strong convincing skills.
  - ✓ Hunter mentality, strong closing skills and consultative sales approach.
  - ✓ Candidate should be Proficient in computer skills and strong understanding of the internet
  - ✓ Candidate Should have a proactive approach
  - ✓ Be enthusiastic, team player, self starter, quality focused.

**NOTE:**

- Interested students have to register his / her name to respective departmental placement coordinator **before 24<sup>th</sup> March 2014.**
- Only registered students can participate in the drive.
- Participating students must carry updated CV (01 copy) and 02 PP size colored photographs.
- Carry one set photocopy of all educational documents.
- Be on time and in faculty uniform.

Please share the same information with your other batch mates and make sure regarding your registration and presence at the venue on time.

**Durgesh Tyagi**  
(T & P Officer)